

**RFQ-1000121 Addendum 4**  
**Tradebe Environmental Services LLC**  
**Supplier Response**

**Event Information**

Number: RFQ-1000121 Addendum 4  
Title: TRANSPORTATION AND DISPOSAL OF NON-RADIOACTIVE  
CHEMICAL WASTE, DISPOSAL OF COMPRESSED GAS  
CYLINDERS AND STABILIZATION OF POTENTIALLY EXPLOSIVE  
AND REACTIVE COMPOUNDS  
Type: Request for Proposal (Public)  
Issue Date: 7/27/2020  
Deadline: 8/16/2020 08:30 PM (CT)  
Notes: Iowa State University of Science and Technology (ISU) is soliciting  
information from qualified companies for removal, transportation and  
disposal of non-radioactive chemical waste, removal, transportation  
and disposal or recycling of compressed gas cylinders, stabilization of  
reactive and potentially explosive compounds for Iowa State University  
(ISU), The University of Iowa (UI), The University of Northern Iowa  
(UNI), The Iowa Department of Transportation (IDOT) the Iowa  
Department of Administrative Services (DAS), and the Iowa  
Department of Natural Resources (IDNR).

Contractors should read all materials carefully and note the due date.

**Any inquiry must be directed to the listed Procurement Agent via email.**  
**Contractors must submit all questions in the "Questions" tab related to this**  
**bid opportunity.**

**Contact Information**

Contact: Jayna Grauerholz  
Address: 1340 Administrative Services Building  
2221 Wanda Daley Drive  
Ames, IA 50011-1004

Phone: 515 (294) 9394  
Email: jayna@iastate.edu

## Tradebe Environmental Services LLC Information

Contact: David Holmgreen  
Address: 1433 E 83rd Ave  
Ste 200  
Merrillville, IN 46410  
Phone: (219) 397-3951  
Fax: (219) 769-6019  
Toll Free: (800) 388-7242  
Email: usa.bids@tradebe.com

By submitting your response, you certify that you are authorized to represent and bind your company.

David Holmgreen

*Signature*

Submitted at 8/14/2020 4:22:05 PM

David.Holmgreen@tradebe.com

*Email*

## Requested Attachments

### Ames Lab SAP Compliance

Ames Lab SAP Compliance.pdf

Read. Complete. Upload.

### Ames Laboratory - Pre-Award Information

Pre-Award Information.pdf

Read. Complete. Upload.

### Permits

US DOT Hazardous Materials Certificate of Registration expires June 30, 2021.pdf

Provide copies of licenses/permits designating permission to transport/dispose hazardous waste.

### Pricing Schedule

Hazardous Waste - Exhibit One UPDATED 2Tradebe.xlsx

Upload Pricing Schedule

### Sample Invoice

Iowa State Invoice.pdf

Provide a sample invoice with a minimum of the following criteria: Summary page document; line item details that include manifest number, line number on the manifest, disposal code and unit of measure.

## Response Attachments

### TES EC TN 5 Year Compliance History.pdf

5 Year compliance history

### DOT 446276 HM 232 Certification 2019.pdf

DOT Security Plan (Outline). Tradebe's DOT Security Plan is strictly confidential. However, attached is the DOT Security Plan Acknowledgement Form stating that Tradebe Transportation are in compliance with the requirements of 49 CFR 172.

### 2020 Tradebe Environmental Services - Emergency Response Standard Rate Schedule - Rev 2.pdf

Attached is Tradebe's Field Service Rate Sheet. Please note that labor rates submitted on the price sheet are for lab packs, cylinders, and high-haz. Field Service labor rates will differ based on the project.

### Lab Pack container packing list.xlsx

Lab packing container packing list.

### Cylinders - Exhibit One UPDATED-addendum 4.xlsx

Cylinder Exhibit One scenarios.

## **Bid Attributes**

### **1 Background and Objectives**

Iowa State University (ISU) in Ames, Iowa, is soliciting proposals from qualified companies for removal, transportation and disposal of non-radioactive chemical waste, removal, transportation and disposal or recycling of compressed gas cylinders, stabilization of reactive and potentially explosive compounds for Iowa State University (ISU), The University of Iowa (UI), The University of Northern Iowa (UNI), The Iowa Department of Transportation (IDOT) the Iowa Department of Administrative Services (DAS), and the Iowa Department of Natural Resources (IDNR).

Iowa State University will be the lead agency for this RFP process and the contract administrator for any contract or contracts that result from this RFP. Any reference to Iowa State University or ISU in this RFP document and any contract(s) resulting from this RFP should be understood as pertaining equally to all the agencies listed in this RFP.

It is most desirable to the agencies to contract with one vendor for all of these services, the RFP review team will determine the most economically effective award of the contract, or contracts and will award separate contracts for each service or combination of services as fits the best interest of the agencies. At a maximum, only one contract will be awarded for each type of service.

The RFP will have three "Scope of Work" sections listed in the Line Item portion of this bid which represent each type of service that is requested. Bidders may propose to provide any or all of the services in this RFP. Each service will be evaluated separately. The agencies concerned will evaluate if separate awards for each service or one provider offers the best value for all agencies.

For bidding purposes, the value of the contract for the named agencies, is estimated at approximately \$1,000,000 +/- per year. This figure is based on past business, along with projections for the next five years, and is not guaranteed.

### **2 Evaluation Criteria**

The evaluation of this RFP/RFQ may be based upon, but not limited to the following:

- Regulatory compliance record (fines, violations, etc.)
- Demonstrated experience providing services to agencies similar to those in this RFP.
- Exceptions to terms and conditions.
- Staff profile.
- Cost/Scenario pricing/Pricing schedules.
- Ability of bidder to provide all or most services.
- Response times.
- DOT security plan (outline).
- Work plans
- Demonstrated experience with proper handling, transportation, and disposal methods.

Read and understood

### **3 The Agreement**

The Agreement (or Contract) is the Contractual Agreement entered in to between the Agencies and the Company for the services described herein. This Agreement will be signed by the Company and, at minimum, representatives from the ISU, UI, UNI, IDOT, DAS and IDNR.

Read and understood

**4 Political/Governmental Subdivisions**

Department of Administrative Services (DAS) contracts follow Iowa Code 11—117.13(8A) which dictates the availability of the Master Agreements. 117.13(1) Contracts entered into by the department may be extended to, and made available for the use of, other governmental entities as defined in Iowa Code Supplement section 8A.101.

(see <https://www.legis.iowa.gov/docs/iac/rule/06-10-2015.11.117.4.pdf> and <https://www.legis.iowa.gov/docs/iac/rule/03-14-2018.11.117.13.pdf>)

Read and understood

**5 Pricing Availability**

Bidder is making quoted pricing available to all of the following entities:

- University of Iowa
- Iowa State University
- University of Northern Iowa
- Iowa D.O.T. Ames offices
- Iowa D.O.T. statewide remote locations
- Iowa Department of Administrative Services (Political Subdivisions)
- Iowa Department of Natural Resources

Yes

**6 TSDF Ownership**

Bidders wishing to submit proposals on chemical waste and cylinder disposal must own and operate at least one Treatment Storage and Disposal Facility (TSDF) and must maintain ownership over Contract duration. Bidders wishing to bid on explosive and reactive stabilization do not need to comply with this stipulation if those portions of the Contract are awarded separately.

Read and understood

**7 Permits**

The Company shall secure and pay for all permits, governmental fees and licenses necessary for the proper execution and completion of The Work.

**8 Safety**

The Company shall take all necessary precautions for the safety of and shall provide all necessary protection to prevent damage, injury or loss to:

- a. all employees on The Work and all other persons who may be affected thereby;
- b. all The Work and all materials and equipment to be incorporated therein, whether in storage on or off the site, under the care, custody or control of the Company or any of the subcontractors or sub-subcontractors; and
- c. other property at the site or adjacent thereto, including trees, shrubs, lawns, walks, pavements, roadways, structures and utilities.
- d. The Company shall comply with all applicable laws, ordinances, rules, regulations and lawful orders of any public authority having jurisdiction for the safety of persons or property to protect them from damage, injury or loss and shall promulgate such safety regulations in the performance of The Work.

**9 Work on Agency's Premises**

Agency agrees to provide Company, its employees and subcontractors, a safe working environment for any work in performance of this Agreement, which must be undertaken on premises owned or controlled by the Agency. Company, its employees and subcontractors shall comply with the Agency's safety procedures while on the Agency's premises, provided such procedures are conspicuously and legibly posted in the work area or have been delivered, in writing, to Company prior to the commencement of work on the Agency's premises.

**10 Company Warranties**

Company warrants:

a. it understands the currently known hazards, which are presented to persons, property and the environment in the handling, transportation, storage and disposal of the described waste materials; it will transport, store, handle and dispose of such material in full compliance with all governmental laws, regulations, and others; it will provide properly trained employees for the safe handling, transport and disposal of described hazardous materials and assumes complete responsibility for the competency, judgment, and actions of said employees at all times; the storage, disposal, transport, and handling facilities used by Company are properly permitted and licensed under federal, state and local laws to conduct activities agreed to; it will not make assignment of services, duties, responsibilities, or liabilities to any other party without agreement and consent from the Agency; it will promptly notify Agency of any change or loss of permitted status in transportation, storage, or disposal facilities.

b. The Company must make adequate arrangements to transport the Agency's waste during each scheduled pickup event. Company is expected to provide adequate personnel and transportation. If wastes are not collected during a regularly scheduled pickup due to fault of Company, it will become the Company's responsibility to absorb any additional costs necessary to remove the waste from the Agency's facility as soon as can be arranged. If removal is not done in a reasonable time frame, Agency reserves the right to contract for removal through another source at the expense of the Company.

c. Company must arrive at Agency's facility with adequate supplies and materials (vermiculite, drums, etc.) to perform services.

## 1 Company Services

Company agrees to provide Agency the following services:

- a. Packing and loading of described waste material onto Company's transportation vehicles at Agency's facilities. Company will assume all responsibility for waste once contact is made. In the event of a spill, leak, or discharge, on or off the Agency's premises, the Company will be responsible for cleanup, including all equipment, materials, and personnel. Company will assume all associated costs resulting from the incident.
- b. Transportation in secure vehicles from Agency's facilities to Company's EPA permitted facilities in accordance with all applicable DOT regulations. NOTE: Overpack barrels will only be provided or purchased from vendor by Agency if barrel(s) are identified as showing signs of leakage at time of pick-up.
- c. Incineration of mixed chlorinated solvents in an EPA permitted facility, or fuel blending if appropriate and cost effective.
- d. Incineration of Polychlorinated Biphenyls (PCB's) is required. A certificate of destruction must be provided prior to payment of invoice by Agency. No payment will be made for disposal of PCBs in any other manner.
- e. Completion of all necessary paperwork and records including, but not limited to the Uniform Hazardous Waste Manifest, Land Disposal Restriction Notification Form, and Certificates of Destruction or Disposal.
- f. If Agency requests, Company shall provide barrels, containers, and packing materials. (Bidders shall identify these costs in their bid.)
- g. Items that cannot be transported at the time of waste shipment must be retrieved within 30 days of the discovery of non-transportable items. Company will absorb the cost of subsequent pickup(s) if Company has previously agreed to handle the types of waste unable to be transported.

Read and understood

## 1 2 Transfer of Wastes and Title

Agency's waste material will primarily be transferred to Company at the following places, times, frequencies and quantities listed below. Waste removal from other locations throughout the State of Iowa will occur at that Agency's requested time and place. If company is unable to provide service for an Agency, the Agency reserves the right to contract for service with another vendor.

Read and understood

## 1 3 Agency Information

Agency: **Iowa State University**

Place	Environmental Health and Safety Services Building, 2408 Wanda Daley Drive, Ames, Iowa 50011-3602
Time	During normal business hours, Monday through Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	Every 90 days or less.
Quantity	See ISU's Waste Estimate below

Agency: **The University of Iowa**

Place	Environmental Management Facility, 2260 Old Farmstead Road, Coralville, IA, located on The University of Iowa Research Campus (previously known as the Oakdale Campus), approximately 8 miles northwest of Iowa City, Iowa.
	During normal business hours, Monday through Friday,

Time	excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	Every 60 days
Quantity	See UI's Waste Estimate below

Agency: **The University of Northern Iowa**

Place	Cedar Valley Techworks 360 Westfield Avenue Waterloo, IA 50614
Time	During normal business hours, Monday through Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	Every 90 to 180 days
Quantity	See UNI's Waste Estimate below

Agency: **Iowa Department of Transportation - Ames location**

Place	800 Lincoln Way, Ames, Iowa 50010
Time	7:00 a.m. to 3:30 p.m., Monday through Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	Quarterly.
Quantity	See DOT Waste Estimate below

Agency: **Iowa Department of Transportation - Remote locations (see attachments for DOT locations)**

Place	110 maintenance garages and 6 district material labs across the state
Time	7:00 a.m. to 3:00 p.m., Monday through Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	As needed.
Quantity	See DOT Waste Estimate Below

Agency: **Ames Laboratory**

Place	Spedding Hall, Room B55, Pammel Drive, Ames IA 50011
Time	During normal business hours, Monday—Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	Every 180 days.
Quantity	See Ames Lab Waste Estimate below

Agency: **Regional Collection Center (RCC) Facilities**

Place	29 Main HHW facilities across the state
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Time	7:00 a.m. to 3:00 p.m., Monday through Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	As needed. (Normal pick-ups are twice annually during the months of May-June and Nov-Dec.)
Quantity	See Waste Estimate Below

Agency: **Department of Natural Resources Parks Facilities (see attachments for DNR locations)**

Place	64 Parks facilities across the state
Time	7:00 a.m. to 3:00 p.m., Monday through Friday, excluding legal holidays. Specific time and date to be prearranged by mutual agreement between Agency and Company.
Frequency	As needed. (Normal pick-ups are once a month during peak season and every other month during the months of Nov-April.)
Quantity	See Waste Estimate below

Read and understood

## 1 Waste Estimates

### 4 Iowa State University Waste Material - Annual Estimate

A. Labpack Containers (ranging from 5 to 55 gallon drums)	112 Containers
B. Non-Halogenated Organic Liquid	55 Drums
C. Various Metal Solutions and Sludges	41 Drums
D. Halogenated Organic Liquid	17 Drums

### University of Iowa Waste Material - Annual Estimate (Labpacks)

A.	Toxics and irritants (organic).	150 drums
B.	Toxics and irritants (inorganic) with RCRA metals	15 drums
C.	Toxics and irritants (inorganic) with no RCRA metals.	15 drums
D.	Flammable liquids, toxic.	50 drums
E.	Oxidizers.	20 drums
F.	Reactives.	25 drums
G.	Flammable solids (non-reactive).	10 drums
H.	Flammable liquids contaminated with mercury and mercury salts.	10 drums
I.	Soil contaminated with TCLP constituents.	10 drums
	Trace Cannabidiol Contaminated Solvents	10 drums
J.	PCB Contaminated Solvents (<50 ppm PCB)	5 drums

### University of Iowa Waste Material - Annual Estimate (Drum Quantities)

	Animal Tissue in Formalin Vials	1
A	Asbestos (Contaminated Debris)	4
	Azide Waste (Very dilute solutions of sodium azide)	1
	Barium Contaminated Waste (Unused pastes/liquids used in medical imaging)	20
	Batteries—Lithium	4

	Batteries–Nickel	1
	Charcoal Filter Cartridges	1
B	Class 1 (Ignitable solvents/reagents)	52
C	Class 1 (Non-Halogenated solvents/reagents)	50
D	Class 2 (Halogenated solvents/reagents)	28
F	Corrosive Metal Contaminated Solvents Acidic	1
G	Corrosive Solvents Acidic	8
	Corrosive Solvents Basic	2
H	Cytotoxic Drugs (1 to5 gallonbuckets packed in cubic yard boxes)	12
I	Dental Suction (Filters-Contaminated with Mercury)	4
J	Dental Suction (Waste Water-Contaminated with Mercury)	4
	Endo-Ice Freezing Spray (Cans)	3
	Ethidium Bromide Gels	20
	Foaming Aerosols	3
K	Formaldehyde and Formalin Solutions	12
L	Heavy Metal Solutions (corrosive)	4
M	Latex Paint in Cans (no EPA codes in cubic yard boxes)	4
N	Lead Aprons	2
	Mercury Containing Devices (barometers,sphygomanometers, thermometers, etc.)	4
P	Mercury Contaminated Debris (spill clean-ups)	4
Q	Metal Contaminated Solvents	1
	Nickel EDTA/Sodium Hydroxide Solutions	5
S	Non-Hazardous Liquids	30
T	Non-Hazardous Vials from Pharmacy	5
U	Non-Latex Paint in Cans (paints with EPA codes in cubic yard boxes)	4
V	Oil Dry Contaminated with Oil	1
W	Oily Rags	2
X	Oxidizer Solutions (corrosive and oxidizing)	7
Y	Paint Rags	25

X	Paint Solvents	4
	PCB Contaminated Solids (Less than 50 ppm PCB)	40
	Pharmaceutical Wastewater	2
AA	Photographic Fixers	2
BB	Printing Inks (cans packed in drums)	2
	Shop waste (Contaminated Floor sweepings)	3
	Silver Solutions	7
	Sodium Hydroxide Solution	7
EE	U-Listed Wastes	4
FF	Used Chromatography Packing	10
	Validation Test Waste (Vials of soy based media)	20
GG	X-Ray Equipment	2

#### **University of Northern Iowa Waste Material- Annual Estimate**

Non-regulated material	15	55 gallons

University of Northern Iowa		
Waste description	Qty	Amount
Toxic-Flammable liquids	20	5-55 gallons
Flammable liquids paints and stains	10	5-55 gallon
Regulated material-Toxic	4	5-15 gallon
Reactive material (lab pack)	4	5-15 gal
Inorganic oxidizers (lab pack)	4	5-15 gal
mercury containing material (lab pack)	2	5-55 gallons
Nonregulated material (lab pack)	2	yard box
Nonregulated material (lab pack)	4	5-55 gal
Universal Waste-Lab pack containers	4	5-30 gallon
Universal Waste-Lab pack_	4	yard box
Inorganic/organic lab packs	4	5-55 gal
Inhalation hazards (lab pack)	2	5 gal.

### **Iowa Department of Transportation - Ames and Remote Locations - Annual Estimate**

E. Organic Liquids, Paint Waste, Flammable Liquids, PCBs	60 Drums
F. 5 Gallon Labpacks	40 Containers
G. 20 Gallon Labpacks	60 Containers
H. Waste Paint Related Material	8 Drums
I. Diesel Fuel, Combustible Liquid	40 Drums

### **Ames Laboratory - Annual Estimate**

A. 5 Gallon Labpack	39 Containers
B. 4 Gallon Labpack	4 Containers
C. 20 Gallon Labpacks	6 Containers
D. 30 Gallon Labpacks	4 Containers
E. 55 Gallon Labpacks	12 Containers
F. 55 Gallon Flammable Liquids	3 Containers

A. Paint in Cans	Range from 10 gallons to 100 gallons
B. Chemicals (pesticides, herbicides, )	Range from 10 gallons to 100 gallons
C. Oil, Oil Filters	Range from 10 gallons to 100 gallons
D. Cleaning Products	Range from 10 gallons to 100 gallons

### **Regional Collection Center Scenario Cost for Each HHW and CESQG**

Hazard Class or Division	FY 19 Totals
2.1 Flammable Gas, Bulk	7,461
2.2 Non-flammable Gas, Bulk	20

3.0 Flammable Liquid, Bulk	127,677
2.1 Flammable Gas	33,241
2.2 Non-flammable Gas	11,438
3.0 Flammable Liquid	148,754
4.1 Flammable Solid	1,134
4.2 Spontaneously Combustible	110
4.3 Dangerous When Wet	378
5.1 Oxidizer	5,336
5.2 Organic Peroxide	46
6.1 Poison	144,686
8.0 Corrosive	58,193
9.0 Class 9	10,292
Bulk Oil Based Paint	129,385
Oil Based Paint in Cans	112,761
Used Oil Filters	7,798
Bulk Used Oil	16,644
Antifreeze	24,116
Lithium Batteries	2,390
Sorted NiCd batteries	806
PCB Ballasts	138,936
Oily Debris	653
<b>Total Lbs that may go through contractor</b>	<b>982,254</b>

**Regional Collection Center Waste Estimates in Lbs.**

This is the total lbs. taken in by the RCC and the lbs. sent to a Haz waste Contractor for disposal. Some RCC's may take items such as Lead Acid Batteries, Oil, Anti-Freeze that they can take care of locally, and do not send those materials through a Haz Waste Contractor.

<b>Regional Collection Center (RCC)</b>	<b>Lbs. Contracted for Disposal FY19</b>
Bremer County Citizens Convenience Center	3,706
Buchanan County HHM	2,195
Butler County Transfer Station	11,193
Cass County Sanitary Landfill	6,833
Cherokee County Separation Recycling Facility	23,112

City of Iowa City Sanitary Landfill	70,522
City of Sioux City Sanitary Landfill	9,732
City of Spencer Transfer Station	18,074
Clinton County Sanitary Landfill HHM	30,309
Council Bluffs HHM/CESQG RCC	55,718
Des Moines County Regional Sanitary Landfill	17,671
Dickinson Recycling Facility	4,283
Dubuque Metropolitan Sanitary Landfill	70,388
Floyd-Mitchell-Chickasaw Counties Sanitary Landfill	44,704
Fremont County Sanitary Landfill	3,916
Great River Regional Waste Authority Sanitary Landfill	6,067
Hamilton County Transfer Station	10,884
Landfill of North Iowa	125,400
Monona Co. RCC (New Facility)	0
Northwest Iowa Area Solid Waste Agency HHM RCC	19,949
Ottumwa Recycling Center	14,878
Plymouth Co. RCC (New Facility)	0
Rathbun Area Solid Waste	3,888
Union County Transfer Station	10,429
Woodbury County Transfer Station	1,688
Totals	565,540

*The Department of Natural Resources (DNR) provides disposal cost reimbursement funding to Regional Collection Centers (RCC's) as directed by Iowa Code 455E.11 (2) 2.d. As RCC's are reimbursed by the DNR, it is in the DNR's best interest to procure the most cost-efficient means of disposal for RCC facilities. RCC's are independent government entities and may choose to use the pricing obtained within this contract at their own discretion.s*

Read and understood

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### **Transport Consolidation**

It is desired that ISU and the IDOT both being located in Ames,Iowa can be picked up in the same time frame to minimize transportation and mobilization costs. Any other ideas that bidders have to aid the entities in this RFP in adding efficiency to the waste pickup are appreciated and will be considered as part of the award process.

Read and understood

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## **Compressed Gas Cylinders**

1. Compressed Gas Cylinders Required Services. The following services will be required for assessment and disposal of compressed gas cylinders:
  - a. Recycle cylinders whenever possible to ensure waste minimization and reduce costs.
  - b. Pickup and recycling/disposal of gases and cylinders at least twice per year or with hazardous waste shipments (if applicable).
  - c. Provide EPA hazardous waste codes for cylinders, when applicable.
  - d. Provide DOT descriptions, packaging and transportation procedures for cylinders.
  - e. Provide information on disposition (treatment technologies, recycling, end-use) of products.
  - f. Provide container labeling, paperwork and manifesting of materials.
  - g. Assessing and disposing of cylinders of unknown contents.
2. Preferred Services. The following services are desired, but not required:
  - a. Able to provide emergency response (i.e. valve replacement/repair, encapsulation, on-site treatment of non-transportable items).
  - b. Allow self-packing of cylinders by Agency (if desired).
  - c. Able to dispose/recycle all gas cylinders Agencies accumulate in own facility or through subcontractor.
3. Additional Requirements.
  - a. Company must provide the Agency with appropriate paperwork necessary to demonstrate compliance with all applicable federal, state and local regulations.
  - b. Company must provide notice of any violations of State or Federal environmental regulations occurring during the contract period.
  - c. The Agencies shall have the right to inspect and obtain copies of all written licenses, permits or approvals, issued by any governmental entity or agency, which are applicable to the performance of this work.
4. Transfer of Cylinders and Title. Agency's cylinders will primarily be transferred to Company at the Agency/sites listed in this this RFQ. Cylinder removal from other locations throughout the State of Iowa will occur at that Agency's requested location. At the time Company takes possession of, and removes cylinders from the Agency's place of transfer, title, risk of loss and all other incidents of ownership to the cylinders shall be transferred from Agency and vested in Company.

Read and understood

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## **POTENTIAL EXPLOSIVES AND REACTIVE STABILIZATION**

1. Potentially Explosive and Reactive Compound Stabilization Scope of Services.
  - a. Provide on-location stabilization, reducing the need to transport potentially explosive materials.
  - b. Provide remote opening capabilities for materials, when needed, to reduce the potential hazard to technical and civilian personnel.
  - c. Provide location specific contingency plans when servicing hazardous materials.
  - d. Be available on short term notice (preferably less than five days) in the event dangerous materials are found on campus.
  - e. Provide service for all materials Agency deems potentially explosive.
  - f. Provide technical support for all stabilization procedures.
2. Additional Requirements.
  - a. The Company must provide the Agency with appropriate paperwork necessary to demonstrate compliance with all applicable federal, state and local regulations.
  - b. The Company must provide notice of any violations of State or Federal Regulations occurring during the contract period.
  - c. The Agency shall have the right to inspect and obtain copies of all written licenses, permits or approvals, issued by any governmental entity or agency, which are applicable to the performance of this work
  - d. Company shall check in with Agency representative upon arrival at a worksite prior to beginning any work.

Read and understood

<b>18</b>	<b>Chemical Exemptions</b> Company has chemical exemptions. If so, please upload a list of the exemptions. <input style="width: 100px;" type="text" value="No"/>
<b>19</b>	<b>Invoices</b> Invoices/manifests will be written in a format that detail the amount and types of the hazardous waste disposed and also list the itemized fees- <input style="width: 100px;" type="text" value="Yes"/>
<b>20</b>	<b>Insurance Requirements</b> Contractor can comply with the attached insurance requirements. <input style="width: 100px;" type="text" value="Yes"/>
<b>21</b>	<b>Compliance Violations</b> Does Company have any compliance violations in the last five years? If so, upload a brief summary of the violations and fines or penalty received. <input style="width: 100px;" type="text" value="Yes"/>
<b>22</b>	<b>Term of the Contract</b> The Contract(s) will commence on September 16, 2020 and continue through June 30, 2023 with the option for three (3) additional one-year periods upon written mutual agreement for the possibility of a contract through June 30, 2026.
<b>23</b>	<b>Reference #1 Name. Company, Contact Information (Phone &amp; Email)</b> <input style="width: 950px;" type="text" value="Bill Diesslin Iowa State University, Associate Director - EH&amp;S, Iowa State University, Phone: 515-294-2105 Email: wmdiess@iastate.edu"/>
<b>24</b>	<b>Reference #2 Name. Company, Contact Information (Phone &amp; Email)</b> <input style="width: 950px;" type="text" value="David Scherer, Assistant Director of Environmental, University of Illinois Urbana-Champaign, Phone: (217) 244-7605 Email: scherer@illinois.edu"/>
<b>25</b>	<b>Reference #3 Name. Company, Contact Information (Phone &amp; Email)</b> <input style="width: 950px;" type="text" value="Tom Johnson, University of Illinois of Chicago, Phone: (312) 413-2436, email: tjohns16@uic.edu"/>
<b>26</b>	<b>Exceptions to General Terms and Conditions</b> Do you have any exceptions to the General Terms and Conditions (under Attachments tab)? If YES, please list exceptions below. <input style="width: 100px;" type="text" value="No"/>
<b>27</b>	<b>Exception to General Terms and Conditions or to attachment included in this bid</b> Include page number, section and reason for exception. <b>Note:</b> Exceptions taken to the RFP/RFQ documents may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect. <input style="width: 950px;" type="text" value="No response"/>
<b>28</b>	<b>Confidential or Proprietary Information</b> Contractor identifies portions of this Proposal listed as confidential under the Iowa Open Records Law. <input style="width: 100px;" type="text" value="No"/>

29

**Description of Confidential Information**

If YES, provide the description of the confidential information including the specific subsection of Iowa Code §22.7 that is believed to be applicable.

**Note:** Contractor's name, pricing information and other financial offers must be released pursuant to Iowa Administrative Code §681-8.1(h) and cannot be identified as confidential.

No response

30

**Contractor Certification**

In response to this RFP/RFQ and after carefully reviewing all instructions, scope of work/specifications, and terms in the RRP/RFQ documents, submits this Proposal as an offer to enter into a mutually acceptable contractual agreement with University. If this Proposal is accepted by University, Contractor agrees to provide goods and/or furnish services in accordance with this Proposal.

Contractor certifies that: **(a)** this Proposal is genuine and is not made on behalf of any undisclosed person or entity; **(b)** Contractor is not a "Conflict of Interest Vendor"; **(c)** any prices or hourly rates in the Proposal have been arrived at independently, without consultation, communication, or agreement with any competitor for the purpose of restricting competition; **(d)** any prices or hourly rates which have been provided in this Proposal have not been knowingly disclosed by Contractor, directly or indirectly, to any competitor; **(e)** Contractor has not attempted to induce any person or entity to submit or refrain from submitting a proposal for the purpose of restricting competition; and **(f)** Contractor has not offered or made a gift to a University employee in violation of Iowa law.

Read and agreed

**Bid Lines**

1

**HAZARDOUS WASTE**

Price:  Total:

Item Notes: [ENTER ZEROS INTO ESTIMATED PRICE]

Supplier Notes: Response total is the sum of all five totals on the Hazardous Waste Scenario spreadsheet. Iowa DOT Ames, Iowa DOT Grundy Center, University of Northern Iowa (180 Day Pick-Up), University of Iowa, and Iowa State University.

**Item Attributes****1. Bidder is bidding to provide hazardous waste disposal services?**

If Bidder selects "No", Bidder should not complete the remainder of the questions in this section.

Yes

**2. Bidder agrees to perform services as per the applicable Specifications in the Attributes section of this of the RFP?**

Yes

**3. Bidder agrees, if awarded a contract, to incinerate all Polychlorinated Biphenyls and to provide a Certificate of Destruction with invoices for disposal of PCB products?**

Yes

**4. Bidder agrees, if awarded a contract, to pick up waste within ten days of a pickup request by Agency and will respond within 10 days for emergency pickup?**

Yes

**5. Bidder can provide services on an emergency basis?**

Yes



6. Will Bidder charge additional charges for emergency services?

Yes

7. If Bidder charges additional fees for emergency services, indicate whether this will be a percentage of the order or a flat fee.

Percentage

8. If Bidder charges a percentage of the order for emergency orders, indicate the percentage below.

20%

9. If Bidder charges a flat fee for emergency orders, indicate the flat fee below.

No response

10. Bidder agrees, if awarded a contract, that they will provide a Certificate of Destruction prior to payment of invoices by Agency?

Yes

11. Bidder owns and operates at least one TSDF facility?

Yes

12. List the address of the TSDF facility.

4343 Kennedy Avenue, East Chicago, IN 46312

13. List the EPA ID Number of the TSDF facility.

IND000646943

14. How many days after notification from Agency can pickup be made?

3

15. How many days after pickup from Agency is disposal complete?

180

16. How many hours of notice is necessary before an emergency pickup can be made from Agency?

24

17. How many days after emergency pickup from Agency is disposal complete?

180

18. Please Refer to attached Hazardous Waste - Exhibit One. Please download, complete, and upload in Excel format with bid response.

Upload/include any additional disposal/treatment methods for this scenario.

19. Transportation cost of - One truck and crew round-trip from Company's facility to ISU.

300

20. Transportation cost of - One truck and crew round-trip from Company's facility to UI.

300

21. Transportation cost of - One truck and crew round-trip from Company's facility to IDOT-Ames

100

22. Transportation cost PER MILE of - "Milk-run" from large Agency to UNI, Cedar Falls, Iowa

1.85

23. Transportation cost PER MILE of - "Milk-run" state agencies or DOT county facilities

2.35

24. Transportation cost PER MILE of - "Milk-run" state agencies or DNR Parks facilities

2.35

25. Transportation cost PER MILE of - Milk-run" Regional Collection Center facilities

2.35

26. Please Refer to attached Hazardous Waste - Exhibit One. Please download, complete Disposal Cost sheet, and upload in Excel format with bid response.

27. Labor

Per employee/per hour on site if not included in rates for Disposal Cost as identified in Exhibit One. Bidder shall clearly indicate if labor must be calculated as an additional cost. Note: All Regional Collection Center Facilities will lab pack their own materials providing inventory to contractor before pick up. Chemists are not expected to be needed for pick up, and bids should reflect this cost as an addition, not a routine charge.

45

28. Is Pricing is firm for the duration of the contract?

No

29. If pricing is not firm, please indicate the years of the contract the price will be firm.

2

30. After firm pricing expires, please list the percent increase per year thereafter.

3%

## 2 COMPRESSED GAS CYLINDERS

Price: \$6,815.00 Total: \$6,815.00

Item Notes: [ENTER ZEROS INTO ESTIMATED PRICE]

Supplier Notes: Total of both scenario 1 and 2 on the Cylinder Exhibit One Updated - Addendum 4.

### Item Attributes

1. Bidder is bidding to provide cylinder pick-up?

If Bidder selects "No", Bidder should not complete the remainder of the questions in this section.

Yes

2. Bidder is bidding to provide cylinder pick-up AND DISPOSAL?

If Bidder selects "No", and completes the rest of the section, it is presumed, Bidder provides pick-up but does not dispose cylinders. If Bidder selects "Yes" and completes the rest of the section, it is presumed bidder will provide both cylinder pick-up and disposal services.

Yes

3. Bidder agrees to perform services as per the Cylinder Specifications in the Attributes section of this of the RFP?

Yes

4. Bidder owns and operates at least one TSDF facility?

Answer only if providing cylinder disposal.

Yes

**5. List the address of the TSDF facility.**

4343 Kennedy Avenue, East Chicago, IN 46312

**6. List the EPA ID Number of the TSDF facility.**

IND000646943

**7. Bidder agrees, if awarded a contract, that they will provide a Certificate of Disposal/Destruction with all invoices?**

Yes

**8. Bidder proposes to pick-up cylinders with hazardous waste shipments (if applicable) charging only one transportation charge?**

Yes

**9. Bidder proposes to pick-up cylinders... (please describe)**

Tradebe's staff is trained to recognize, profile, label, manifest and transport cylinders and we do not require a high-haz team to manage most cylinders. In this case, cylinders can be removed with standard waste pickups. However, Tradebe's Iowa Operations Manager is high-haz trained and the Iowa facility has remote opening equipment in order to deploy quickly in emergency situations.

**10. Bidder will provide hazardous waste codes for cylinders?**

Yes

**11. Bidder will provide DOT descriptions for cylinders?**

Yes

**12. Bidder will provide container labeling, paperwork and manifesting of materials?**

Yes

**13. Bidder can assess and dispose of cylinders of unknown contents?**

Yes

**14. Bidder is able to provide emergency response for valve replacement, encapsulation, etc.?**

Yes

**15. Bidder allows self-packing of the material?**

Yes

**16. What requirements are there for self-packing?**

The requirements are the packing must meet DOT/EPA as well as Tradebe's SOP's

**17. Are there any reasons that we may not want to self-pack?**

Our staff is highly trained to recognize and to handle a variety of chemicals with different hazards, some of which are highly hazardous. From a safety perspective it makes sense to have our staff pack vs. self-packing

**18. Bidder agrees to provide notice of any state or federal violations that occur during the contract period?**

Yes

**19. Bidder agrees to provide University copies of all written licenses, permits or approvals if requested?**

Yes

20. Transportation cost of - One truck and crew round-trip from Company's facility to ISU.

300

21. Transportation cost of - One truck and crew round-trip from Company's facility to UI.

300

22. Transportation cost of - One truck and crew round-trip from Company's facility to IDOT-Ames

100

23. Transportation cost PER MILE of - "Milk-run" from large Agency to UNI, Cedar Falls, Iowa

1.85

24. Transportation cost PER MILE of - "Milk-run" state agencies or DOT county facilities

2.35

25. Transportation cost PER MILE of - "Milk-run" state agencies or DNR Parks facilities

2.35

26. Transportation cost PER MILE of - Milk-run" Regional Collection Center facilities

2.35

27. Please Refer to attached Cylinders- Exhibit One. Please download, complete and upload in Excel format with bid response.

Pricing, EPA waste codes, DOT descriptions, disposition, and pricing are to be provided for the scenario listed in Cylinders- Exhibit One. Provide pricing with the assumption that entity will pre-pack (if allowed) and add in price for bidder packing in the appropriate space. Scenarios will be given for each entity and one remote DOT location.

Upload/include any additional disposal/treatment methods for this scenario.

28. Labor

Per employee/per hour on site if not included in rates listed in Exhibit One. Bidder shall clearly indicate if labor must be calculated as an additional cost. Note: All Regional Collection Center Facilities will lab pack their own materials providing inventory to contractor before pick up. Chemists are not expected to be needed for pick up, and bids should reflect this cost as an addition, not a routine charge.

45

29. Is Pricing is firm for the duration of the contract?

No

30. If pricing is not firm, please indicate the years of the contract the price will be firm.

2

31. After firm pricing expires, please list the percent increase per year thereafter.

3%

32. Describe any items your firm is not authorized/permitted to accept or treat on-site. Describe alternate disposal methods for these items including possible sub-contractors or designated facilities not owned or operated by your company.

Tradebe is not permitted to accept DEA regulated or PCB contaminated waste streams. However, Tradebe has approved sub-contractors that are permitted to accept these waste streams for proper disposal. For any DEA regulated waste, Tradebe will sub-contract Drug and Lab. For PCB waste, Veolia will be sub-contracted.

33. Does your firm provide treatment of compressed gases on-site?

No

34. If Yes, generally describe the treatment processes, including possible regulatory/permitting concerns. (Iowa does not have a state EPA program)

No response

35. Can Iowa State ship unknown cylinders as samples to your facility for analysis and disposal?

No

36. If Yes, describe the procedure.

Unknown cylinders cannot legally ship without being identified. However, by submitting pictures and descriptions of unknown cylinders to our cylinder processing group, typically Tradebe can identify an unknown in order to properly label it for shipment.

### 3 EXPLOSIVE AND REACTIVE STABILIZATION

Price: \$794.00 Total: \$794.00

Item Notes: [ENTER ZEROS INTO ESTIMATED PRICE]

Supplier Notes: Response total is the total found on the Explosive and Reactive scenario - Exhibit One file.

#### Item Attributes

1. Bidder is bidding to provide Explosive and Reactive Stabilization services?

If Bidder selects "No", Bidder should not complete the remainder of the questions in this section.

Yes

2. Bidder agrees to perform services as per the applicable specifications in the Attributes section of this of the RFP?

Yes

3. Bidder agrees, if awarded a contract, to pick up waste within ten days of a pickup request by Agency and will respond within 10 days for emergency pickup?

Yes

4. Bidder can provide emergency response services?

Yes

5. Will Bidder charge additional charges for emergency services?

Yes

6. What are emergency response times?

300

7. Mobilization rates to ISU.

300

8. Mobilization rates to UI.

100

9. Mobilization rates to IDOT-Ames

1.85

**10. Mobilization rates to UNI, Cedar Falls, Iowa**

2.35

**11. Mobilization rates to state agencies or DOT county facilities**

2.35

**12. Please Refer to attached Explosive and Reactive Scenario - Exhibit One. Please download, complete Disposal Cost sheet, and upload in Excel format with bid response.**

Upload/include any additional work plans for this scenario.

**13. Labor - Normal Work Hours**

Per employee/per hour on site.

45

**14. Labor - Off Hours**

Per employee/per hour on site.

60

**15. Labor - Emergency Response**

Per employee/per hour on site.

75

**16. Is Pricing is firm for the duration of the contract?**

No

**17. If pricing is not firm, please indicate the years of the contract the price will be firm.**

2

**18. After firm pricing expires, please list the percent increase per year thereafter.**

3%

**4 Package Header**

**ADDITIONAL SERVICES**

Total: No response

Item Notes: [ENTER ZEROS INTO ESTIMATED PRICE]

Supplier Notes: Tradebe's Field Service Rate Sheet can be found in the additional attachments found in the Response Attachments tab. Labor rates submitted only apply to Technical Services work and labor rates for field service can be found on the attached Field Service Rate Sheet.

**Package Items**

**4.1 #1 List Additional Services and Pricing**

Price: No response Total: No response

**4.2 #2 List Additional Services and Pricing**

Price: No response Total: No response

**4.3 #3 List Additional Services and Pricing**

Price: No response Total: No response

**Response Total: \$48,639.30**